



# HASTINGS LEADERSHIP ACADEMY FOR WOMEN

**A LEADERSHIP DEVELOPMENT PROGRAM  
FOR WOMEN LAW FIRM PARTNERS**

**MAY 29-31, 2008  
AND JULY 17-19, 2008**

**UC HASTINGS COLLEGE OF THE LAW  
200 McALLISTER STREET  
SAN FRANCISCO, CALIFORNIA**

*Sponsored by the Project for Attorney Retention  
University of California, Hastings College of the Law*



We have the great pleasure of inviting you to participate in the Hastings Leadership Academy for Women, the first executive education program designed exclusively for women law firm partners. This program will help you enhance your leadership abilities and advance into positions of influence and power in your firm, community, and the legal profession.

There is much to learn about leadership, and the Hastings Leadership Academy for Women requires a substantial commitment of time and effort. We believe that you will see an immediate return on your investment. You will be able to apply the practical tools, lessons, strategies, and contacts you acquire as soon as you return to your office. And you will be equipped to achieve your leadership potential, to your firm's great benefit as well as your own.

We hope you will join us for this unique opportunity.

Joan C. Williams  
*1066 Foundation Chair  
Distinguished Professor of Law  
UC Hastings College of the Law*

Ida Abbott  
*Director, Hastings Leadership  
Academy for Women*

## WHAT'S IN IT FOR YOU?

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Attending the Leadership Academy for Women is a career-enhancing opportunity. The unique curriculum provides you with new skills, knowledge, and techniques to help you assume additional leadership roles and make your contributions visible, valued, and rewarded. You will create a personal leadership plan, engage in peer coaching with other women law firm partners, and have ample time to build relationships with participants and interact with an illustrious faculty.

## WHAT'S IN IT FOR YOUR FIRM?

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Women partners represent a vital talent pool for law firms. Law firms benefit when female partners apply their talents as leaders in client service and firm governance, serve as mentors and role models crucial for retaining junior women lawyers in the firm, and provide the diversity that the marketplace increasingly demands. The Leadership Academy for Women prepares participants to assume broader leadership responsibilities, increase their visibility and value to their firms, and leverage their abilities and talents more strategically for positive business results.

## PROGRAM OBJECTIVES

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*As a participant, you will learn to:*

- Make strategic decisions that will advance your career
- Leverage your strengths and create leadership opportunities
- Use the economic and political dynamics of your firm to your advantage
- Recognize and manage the impact of gender dynamics on your career
- Build robust networks and strong client relationships
- Obtain appropriate credit and recognition for your contributions to your firm
- Manage teams and deal effectively with conflict
- Develop and project a leadership style that is authentic and effective



# HASTINGS LEADERSHIP ACADEMY FOR WOMEN



A distinguished faculty of practitioners and professors from law firms, corporations, consulting firms, law schools, and business schools.

## FACULTY LIST

**Ida Abbott**, JD, President, Ida Abbott Consulting; Faculty Fellow, University of California, Hastings College of the Law

**Cara Hale Alter**, MFA, President, Speechskills

**Rachelle Canter**, PhD, President, RJC Associates

**Daniel Cooperman**, JD, Senior Vice President, General Counsel & Secretary, Apple, Inc.

**James D. Cotterman**, MBA, Principal, Altman Weil

**Mary B. Cranston**, JD, Former Chair, Pillsbury Winthrop Shaw Pittman

**Jill Dessalines**, JD, Assistant General Counsel, McKesson Corporation

**Robin J. Ely**, PhD, Professor of Organizational Behavior, Harvard Business School

**Nancy Geenen**, JD, Office Managing Partner, San Francisco & Silicon Valley, Foley & Lardner

**Patricia Gillette**, JD, Partner, Orrick Herrington & Sutcliffe

**Joan M. Haratani**, JD, Partner, Morgan, Lewis & Bockius

**Sarah Holtz**, JD, Principal, ClientFocus

**Terri Krivosha**, JD, Former Managing Partner, Maslon Edelman Borman & Brand

**Joan Lukey**, JD, Partner, Wilmer Cutler Pickering Hale and Dorr

**Debra Meyerson**, PhD, Professor of Education and (by courtesy) Organizational Behavior, School of Education, CERAS, Stanford University

**Leslie Moore**, JD, General Counsel, Deloitte Touche Tohmatsu, Australia

**Michael E. Nannes**, JD, Chair, Dickstein Shapiro

**Melissa Nelken**, JD, Professor of Law, Faculty Director, Center for Negotiation & Conflict Resolution, University of California, Hastings College of the Law

**Nell Newton**, JD, Chancellor and Dean, William B. Lockhart Professor of Law, University of California, Hastings College of the Law

**Ellen Ostrow**, PhD, CMC, Principal, Lawyers Life Coach

**Deborah Rhode**, JD, Ernest W. McFarland Professor of Law, Stanford Law School

**Laura Stein**, JD, Senior Vice President-General Counsel, The Clorox Company

**M. J. Tocci**, JD, President, Fulcrum Advisors

**Jayne W. Williams**, JD, Managing Principal, Meyers Nave

**Joan C. Williams**, JD, 1066 Foundation Chair, Distinguished Professor of Law and Co-Director, Project for Attorney Retention, University of California, Hastings College of the Law

“It’s been the best use of my time I can imagine.”

# CURRICULUM

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Designed for high-achieving women law firm partners who want to develop skills and strategies to enhance their leadership in firms, organizations, and the legal profession, the Leadership Academy for Women is an intensive six-day academic program that offers:

- Distinguished educators from law, business and academia to ensure a rich and engaging learning experience.
- Practical, hands-on classes that provide learning you will be able to put to immediate use.
- Interactive teaching methods that convey course material and ideas with greatest impact.
- Sessions that specifically address both large- and small-firm issues.
- Peer-group interaction, collaborative small group learning activities, and social hours to encourage peer networking.

## TOPICS INCLUDE

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### **Building and Leveraging Your Power and Influence**

Don't fear power. Learn to choose management roles strategically, create powerful alliances, and use your firm's political dynamics to your advantage.

**Negotiating for What You Want** Most lawyers know how to negotiate for their clients. This course will teach you how to negotiate for yourself.

**Understanding Law Firm Economics** Determine how you can make the greatest financial contribution to the firm and ensure that your contribution is properly valued and fully compensated.

**Maximizing Client Relationships** Position yourself as a leader and rainmaker through strong client relationships.

**Communicating Like a Leader** Project your image as a leader through effective communication techniques.

**Leading Teams** Clarify team roles and objectives, inspire collaborative action, and manage and measure performance.

**Managing Difficult Conversations** Practice techniques for managing conflict and other difficult situations.

### **Dealing with Gender and Generational Issues**

Learn specific techniques for overcoming gender- and generation-related leadership obstacles.

### **Managing Change Through Everyday Acts**

Effectuate law firm change using an incremental strategy that has immediate effect.

**Handling the Challenges of Leadership** Recognize opportunities and traps, take smart risks, make wise decisions, and maintain your composure through it all.

*This activity has been approved for 30 hours of California MCLE Credit, including 3.5 hours of elimination of bias in the legal profession and 1 hour of prevention, detection and treatment of substance abuse or mental illness, by the University of California, Hastings College of the Law.*



# REGISTRATION

## HASTINGS LEADERSHIP ACADEMY FOR WOMEN

May 29 - 31 and July 17 - 19, 2008, San Francisco  
or register online at [www.uchastings.edu/LAWregistration](http://www.uchastings.edu/LAWregistration)

**Please Note:** In order to optimize participants' learning and interaction, registration will be limited to 25 people.

First name \_\_\_\_\_ Last name \_\_\_\_\_

Name of firm \_\_\_\_\_

Address \_\_\_\_\_

City, State, Zip \_\_\_\_\_

Email address \_\_\_\_\_ Work phone \_\_\_\_\_

Position in firm  Equity partner  Non- equity partner  Other \_\_\_\_\_

### Billing Information (if different than name and address above)

Name and billing address match name and address above.

First name \_\_\_\_\_ Last name \_\_\_\_\_

Address \_\_\_\_\_

City, State, Zip \_\_\_\_\_

### Payment Information

- \$7,500 for single registrant
- 10% discount for second and subsequent registrants from the same firm
- 10% discount for registrants from firms that are members of the Project for Attorney Retention (PAR). Please call 415-565-4640 for information about PAR membership.
- 10% "discount for "Early Birds" who register and pay by April 15, 2008.

**Note:** Discounts cannot be combined

Total \_\_\_\_\_

Please charge my  Visa  MasterCard  AMEX  Discover

Credit Card Number \_\_\_\_\_

Credit Card Expiration Date \_\_\_\_\_  
MONTH YEAR

Signature \_\_\_\_\_

Mail form to: UC Hastings College of the Law  
Leadership Academy for Women  
200 McAllister Street, San Francisco CA 94102  
or fax it to 415.565.8848

Check enclosed. Please make check payable to  
"Hastings Leadership Academy for Women."

### Registration Fee

Registration fee includes the six-day Academy, all program materials, continental breakfast and lunch all days, three receptions, two dinners, and refreshment breaks.

### Hotel Information

A limited number of rooms will be available at a discounted rate at a local hotel. Please call 415.565.4640 for assistance in booking a room.

### Cancellation and Refund Policy

Cancellations must be submitted in writing up to 30 days prior to the start of the program to receive a full refund. Cancellations received within 30 days of the start of the program are subject to a 30% cancellation fee and within seven days to a 60% cancellation fee. There is no refund for cancellations made after the start of the program. Substitution of another female partner in the firm can be made any time before the start of the program for no additional fee.

### For Further Information

Call 415.565.4640 or go to [www.pardc.org/LAW](http://www.pardc.org/LAW) or send an email to [info@pardc.org](mailto:info@pardc.org).